



# ITGA ANNUAL GENERAL MEETING

Issues Day – November 24th

# Company Information





## Vision

Changing the way food is produced,  
positively impacting over  
a billion people.





## Mission

We empower farmers and agri-food companies with digital agriculture solutions to help them reach economically and environmentally sustainable food production.





## Company Information

Global ag-tech company focused on delivering software solutions for the agricultural value chain.

Founded in 2013 with offices in United Kingdom, Croatia, Romania and Poland.

One of the leading global players in the farm management software industry worldwide.

Customers on all continents.

40+ employees.



## AGRIVI 360 Family

A comprehensive suite of digital agriculture products provides 360° insights into every aspect of the agriculture production

### FARM INSIGHTS

Farm management with simple record keeping and real-time insights for small and medium farms

### FARM ENTERPRISE

Comprehensive farm management with advanced operations management for large enterprise farms

### FARM ADVISORY

Farm management with advisory capabilities for agronomic advisors

### AG SUPPLY CHAIN

Agriculture supply chain management platform for food processing and trading companies

### AG SCORING

Digital agriculture insights for credit risk scoring in banking based on Farm Insights data

### AG INSURANCE

Digital agriculture insights with farm risk profiling and remote claim inspection for insurance

## AGRIVI IoT Family

A suite of IoT solutions for real-time data insights integrated with AGRIVI 360 products brought through technology partnerships

### METEO

Agricultural meteo stations for real-time weather data from fields

### SOIL

Agricultural soil sensors for real-time soil data from fields

### FLEET

Fleet management for real-time GPS tracking of farm machinery

### SATELLITE

Remote insights into crop progress and health from satellite imagery

### DRONE

Actionable field insights based on drone imagery



## AMONG FASTEST GROWING TECHNOLOGY COMPANIES

**Deloitte.**

**Technology Fast 50 2020**  
Ranking of Central Europe's 50 fastest growing technology companies.

**50** | Technology Fast 50  
2020 CENTRAL EUROPE

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## RECOMMENDED SOLUTION FOR AGRICULTURE BY EY

**EY** Building a better working world

**GREEN COVID-19 RECOVERY AND RESILIENCE PLAN FOR EUROPE**

## INDUSTRY REPORTS LIST AGRIVI AMONG KEY GLOBAL LEADERS

Logos include: R&M RESEARCH & MARKETS, REPORTS MONITOR, MARKET SAND MARKETS, BIS Research, The INSIGHT Partners, Gi GARNER INSIGHTS, RESEARCH IN REPORTS, Industry Research, カイレポーツ QYREPORTS, DMG RESEARCH MARKET REPORTS, Market Research Reports, CDI Customer Journey Design, GME, THE RESEARCH INSIGHTS, MARKET RESEARCH explore, GlobalInfoResearch, All Market Insights, HTE Market Intelligence, IT Intelligence Markets, GLOBALSTRATEGYGROUP LEAD THE WAY, Research Kraft, Reports Intellect, AMA Advanced Market Analytics, Market Report, ACQUIRE MARKET RESEARCH, FFIORMARKETS, ARC Agricultural Research Corporation, Market Study Report, Global Strategy Research.

## AWARDED AS NO1. EUROPEAN FOODTECH COMPANY

**FORWARD FODDING**

CORPORATE SERVICES | STARTUP SERVICES | **FOODTECH 500** | FOODTECH DATA NAVIGATOR | BLOG | MORE

RANK	COMPANY	TOTAL
1	AeroFarms	292
2	TIPA	258
3	Bowery Farming	257
4	AgriViv	245
5	JIMINI'S	244
6	Notpla	244
7	AgriLution	244
8	Growing Underground	242
9	PicoBrew	242
10	Naio Technologies	239

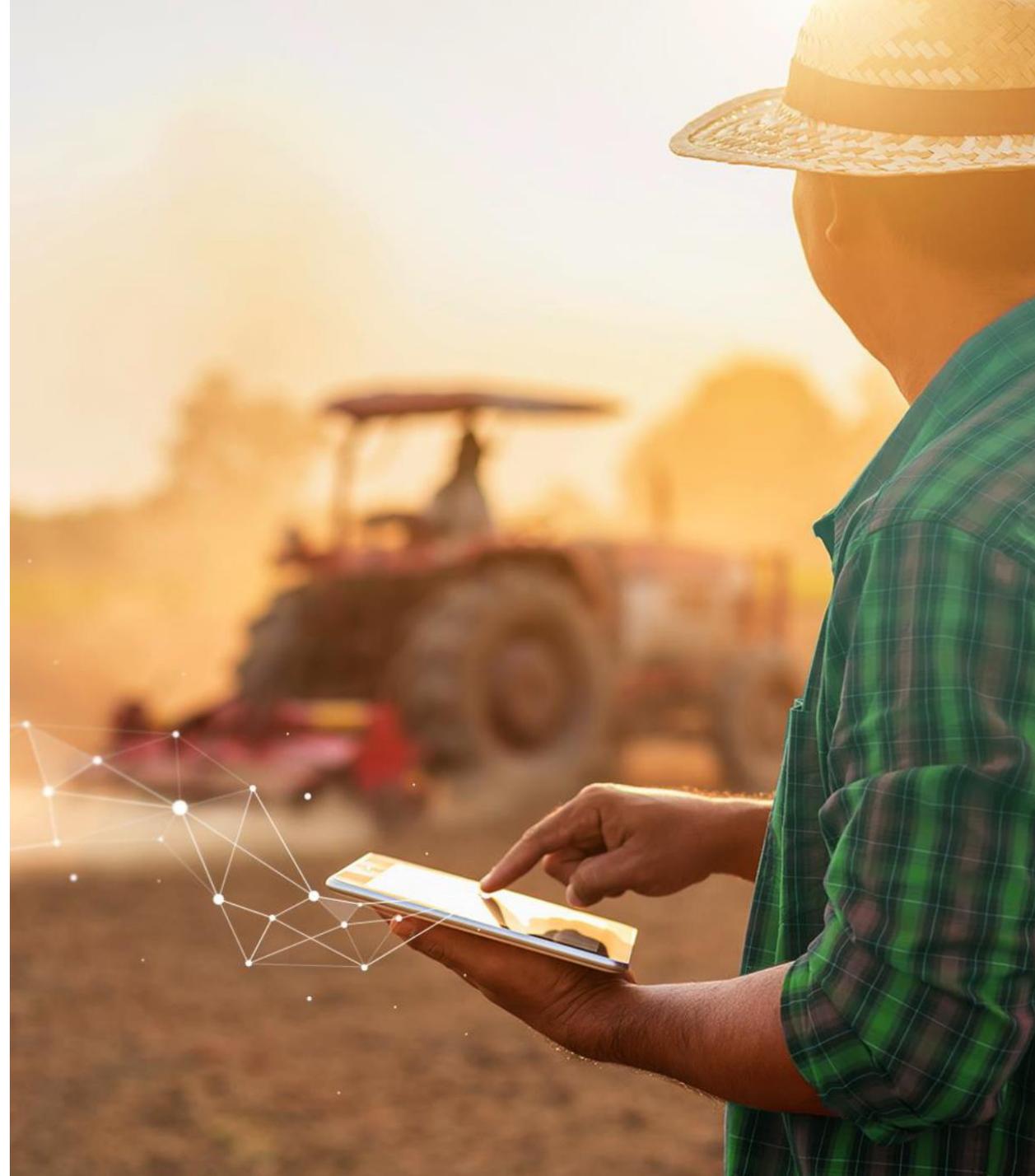
**THE FOODTECH 500 TOP TEN**

THE TOP 10 GLOBAL FOODTECH COMPANIES AT THE CUTTING EDGE OF INNOVATION, SUSTAINABILITY AND EXPERIENCE IN FOOD.



Agrivi 360 Family

# Agriculture Supply Chain





## FOOD COMPANY FEATURES



FARMER  
REGISTRY



CONTRACT  
MANAGEMENT



PRODUCTION  
STANDARDS



COMPLIANCE  
MONITORING



CROP SUPPLY  
RISK INSIGHTS



AGRONOMIC  
ADVISORY



BIG DATA  
ANALYTICS



SUSTAINABILITY  
REPORTS

## FARM FEATURES



CROP  
MANAGEMENT



WORK PLAN BY  
STANDARDS



FIELD  
INSIGHTS



RISK  
ALERTS



ADVISORY  
SUPPORT



FIELD  
RECORDS



TRACEABILITY  
REPORTS



FARM  
ANALYTICS

## BUILDING SUSTAINABLE AND EFFICIENT SUPPLY CHAIN BASED ON PARTNERSHIP WITH FARMERS



### SECURING SUPPLY

- ✓ The right produce
- ✓ From the best growers
- ✓ From the right regions
- ✓ At the right time



### ENSURING QUALITY AND VOLUME

- ✓ Best growing practices
- ✓ Risk mitigation in crop production
- ✓ Produce quality assurance
- ✓ Seed-to-store traceability



### ENSURING EFFICIENCY

- ✓ Vertical integration
- ✓ Extracting costs
- ✓ Premium brand price
- ✓ Securing profitability



### SECURING FUTURE

- ✓ Innovation
- ✓ Competitive advantage
- ✓ Sustainability
- ✓ Long-term partnership

## Case Studies







# CASE 3 – ENSURING EXPORTS WITH TRACABILITY AND CLIMATE SMART PRACTICES





# Let's Build the Future Together

Agrivi Ltd  
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Thanks!      Gracias!      Obrigado!